

# Infosys AI Day

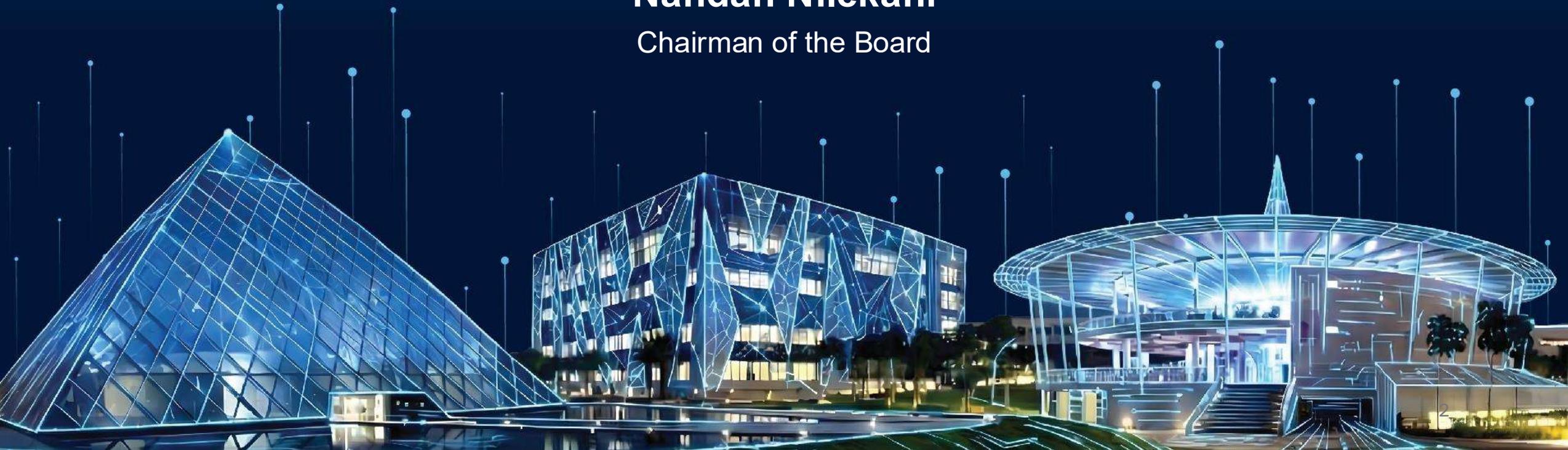
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# Tech transitions - Why is the AI transition different?

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Chairman of the Board

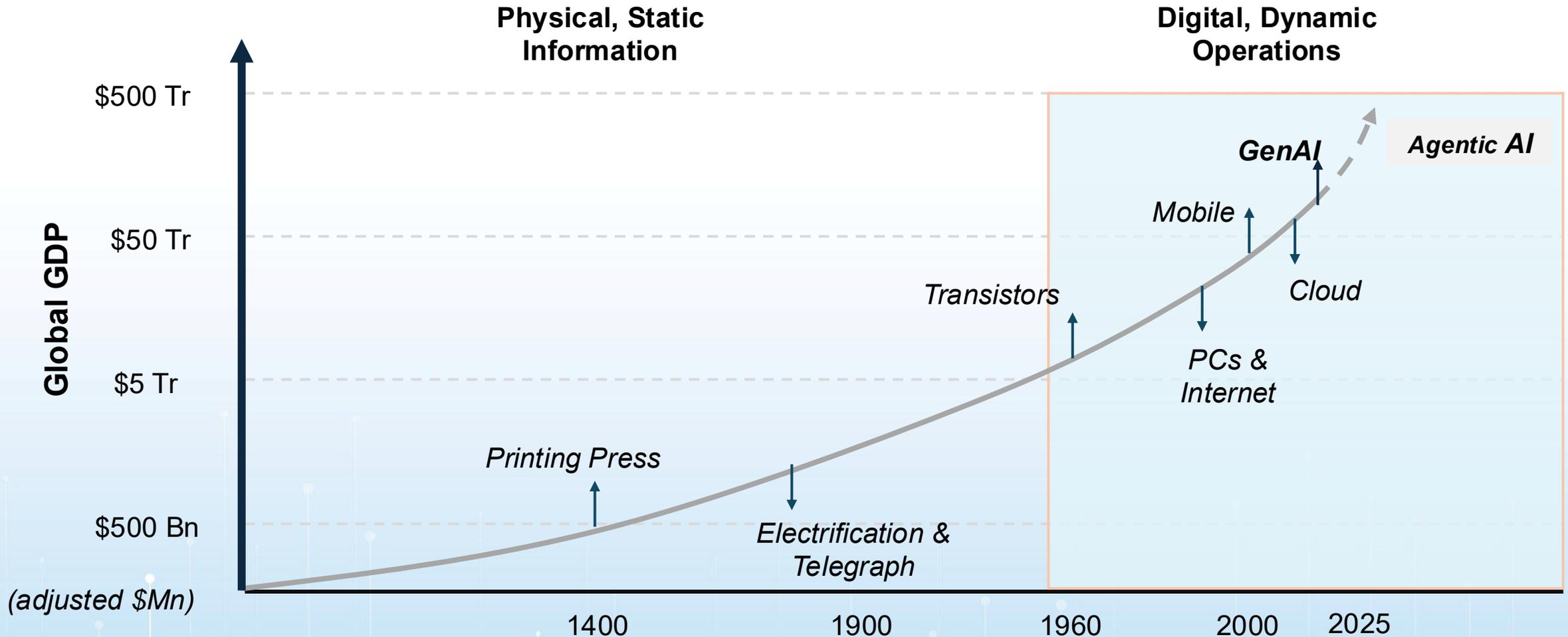


# Safe harbor

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Certain statements mentioned in this presentation concerning our future growth prospects, our future financial or operating performance, our use of AI and its effects on our Business, and the United States H-1B visa program are forward looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the execution of our business strategy, increased competition for talent, our ability to attract and retain personnel, increase in wages, investments to reskill our employees, our ability to effectively implement a hybrid working model, economic uncertainties and geo-political situations, technological disruptions and innovations such as Generative AI, the complex and evolving regulatory landscape including, our ESG vision, our capital allocation policy and expectations concerning our market position, future operations, margins, profitability, liquidity, capital resources, our corporate actions including acquisitions, the outcome of pending litigation, the outcome of the US government investigation, the timing, implementation, duration and effect of the September 19, 2025 proclamation signed by the president of the United States related to the H-1B visa program, and the effect of current and any future tariffs. Important factors that may cause actual results or outcomes to differ from those implied by the forward-looking statements are discussed in more detail in our US Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2025. These filings are available at <https://www.sec.gov/>. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.

# Technology has seen fundamental shifts over the years



Source: Coatue

# Tech innovations have continuously redefined enterprise operations

## Computerization

- Replacement of paper-based workflows
- Enterprise systems
- Addition of IT operations



*Mainframe*



*Minicomputer*



*PC*

## Internet Access

- Globalization and digital reach
- Platform-based business models
- Enterprise data



*Client Server*



*LAN*



*Web Computing*

## Cloud Access

- Digital scalability
- Modular business architecture and microservices
- Enterprise IT



*Mobile*



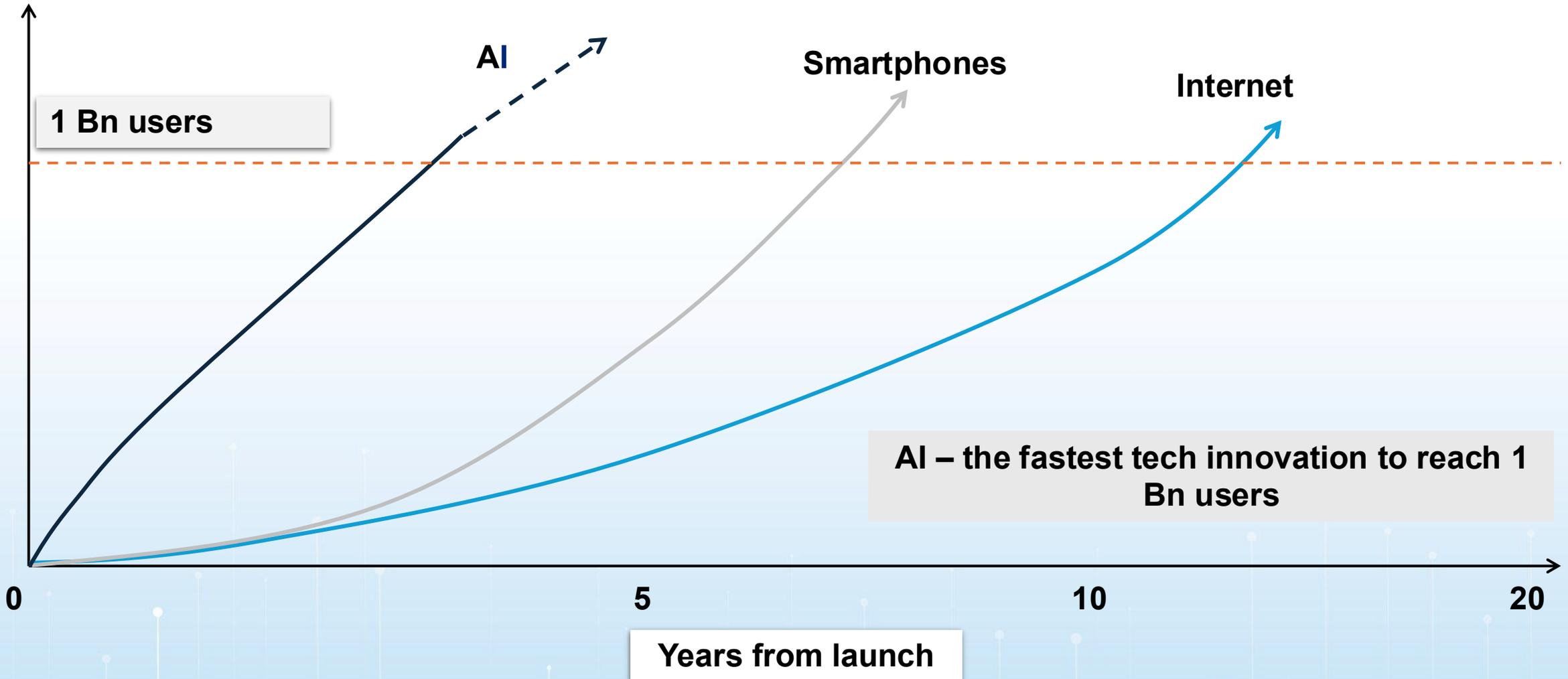
*Enterprise apps*



*Big data*

Enterprise tech transitions

# AI adoption is faster than the earlier tech transitions



# The shift has multiple dimensions

## AI is not a layer of technology nor is an adjacency

### Technology

- AI-ready systems
- AI-enabled data platform
- **AI-native architecture**



### Business

- **Integrated business functions** with AI at core
- AI-embedded workflows



### Talent

- Scalable **AI-augmented** workforce
- Adaptive learning and change management



### Operating Model

- Cross-functional knowledge graph
- **Exponential engineering**



### Mental Model

- **Evident-first principle**
- Responsible AI



**AI transformation is not a lift and shift; it requires a fundamental root and branch surgery**

# Modernization of legacy systems cannot be deferred anymore

## The true cost of delaying modernization

### Financial drain

60-80% of IT budgets spent on outdated systems

### Security vulnerabilities

Average breach detection exceeds 200 days in legacy environments

### Innovation paralysis

Legacy systems act on data silos

## Demand side needs modernization



Low agility



Tech debt



Slow rate of change



Cost of security

## Supply side makes it easier



High rate of change



Enhanced Security and Compliance



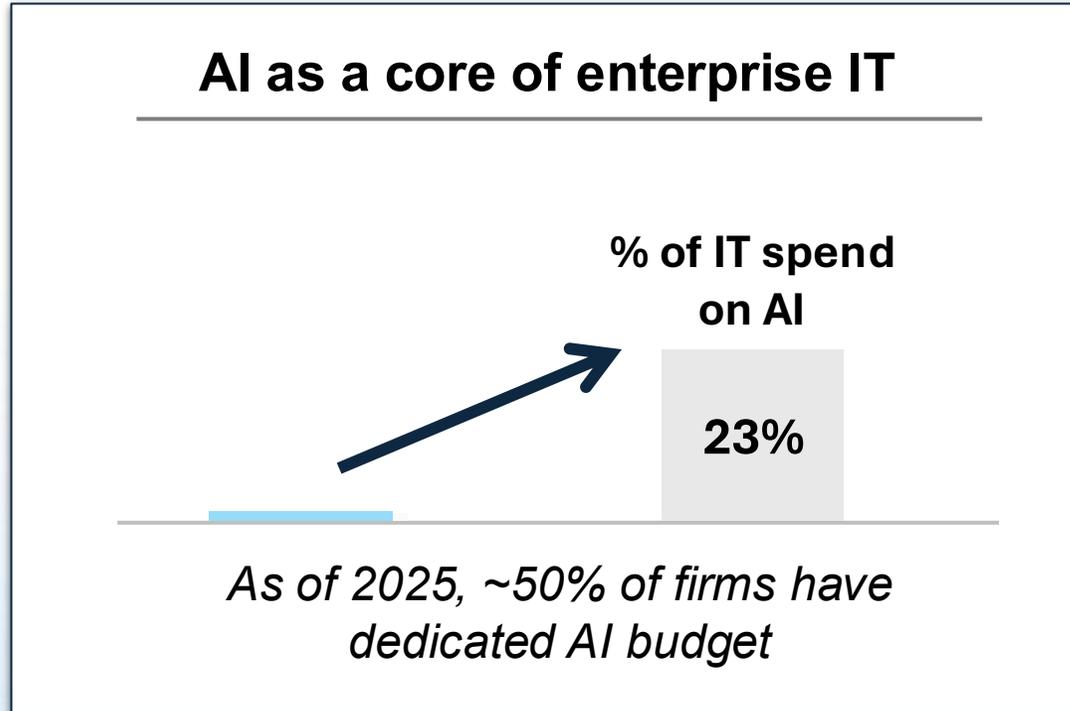
Efficient & productive



Easily scalable

**Accumulated tech debt over decades must be paid**

# Build vs Buy: balance moves towards build and re-engineering as AI becomes the core



## Build

Customizable

Proprietary

Organic and steady

High internal control

Continuous investment

## Buy

Standardized

Vendor dependency

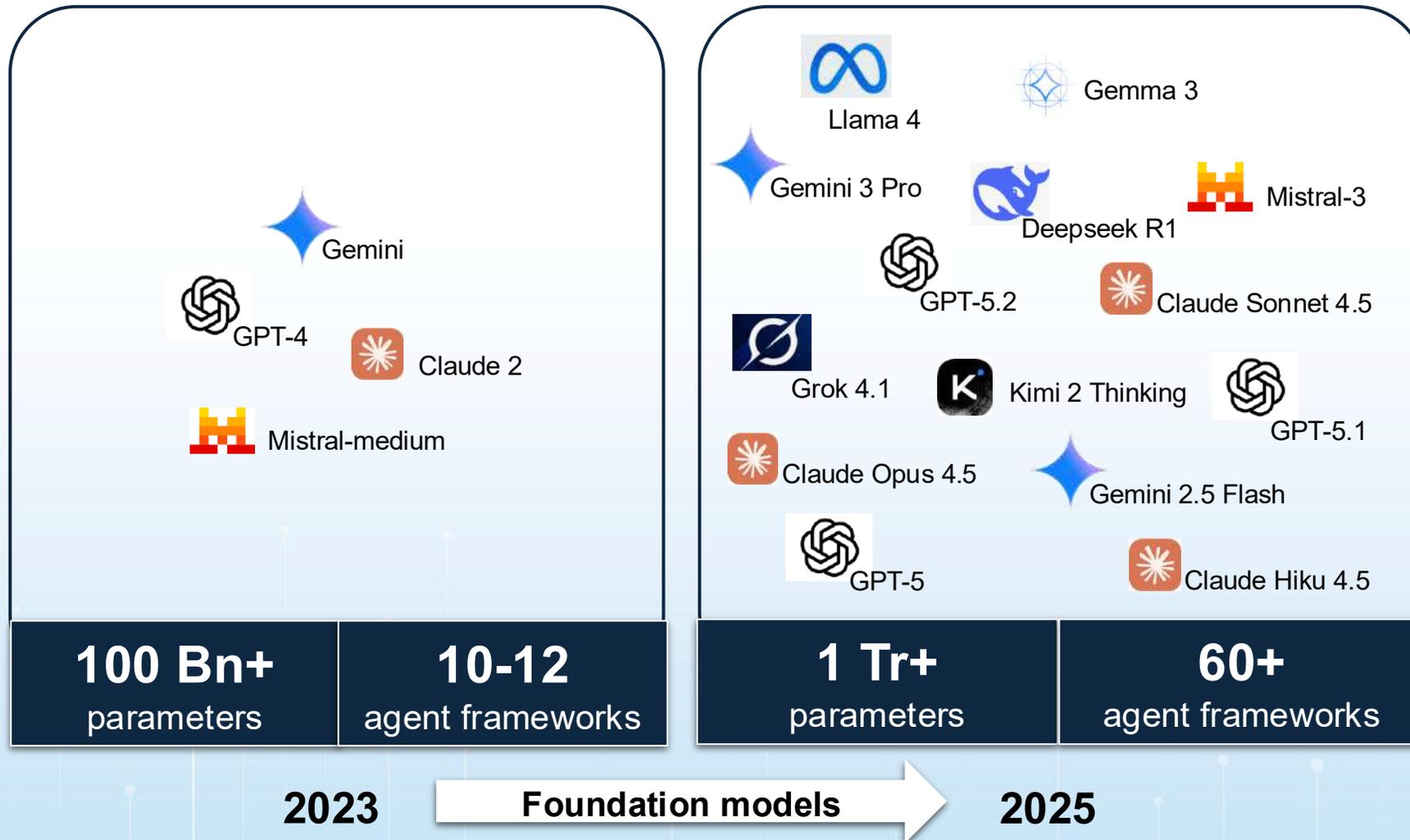
Faster deployment

External control

Lock-in & renewals

**Enterprises prefer proprietary agentic layer on top of the foundational models — building customizable to composable solutions**

# AI is evolving at an astonishing speed led by hyper competitive market, large capital access and rapid R&D

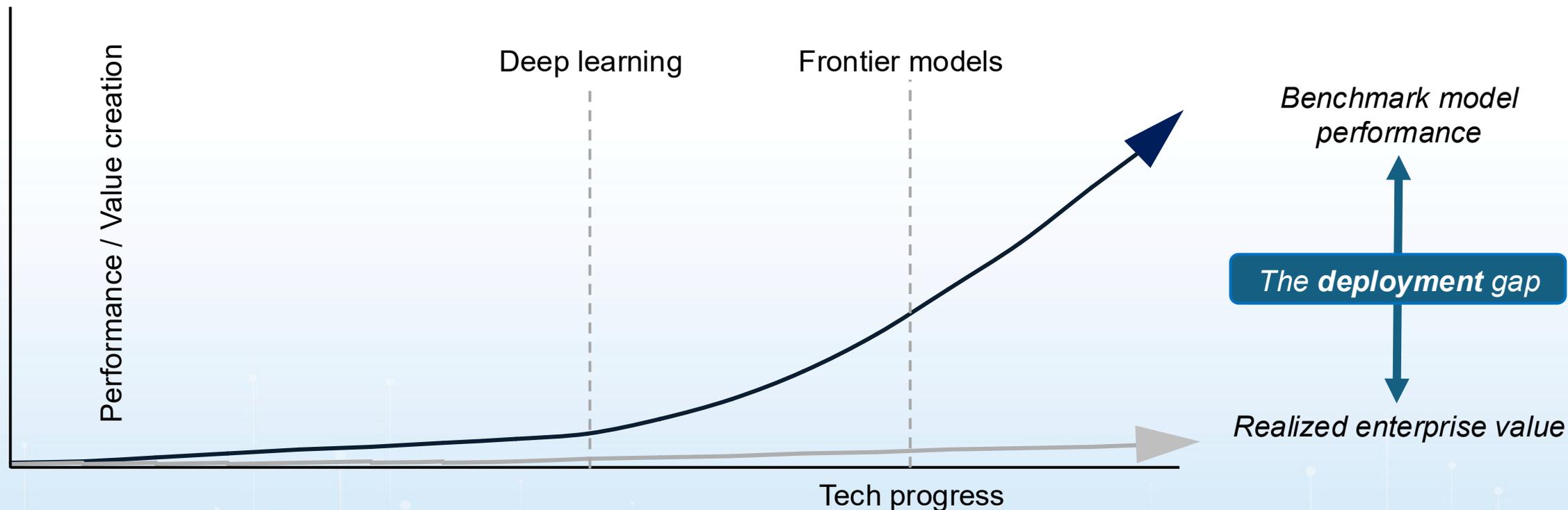


**Innovation cycles are tightening**

**Leaderboards remain in constant motion**, driven by a significant rise in AI investments — *spending rose from \$24Bn in 2023 to \$140Bn (E) in 2025.*

# The foundational technology is ahead of its diffusion and deployment

## A widening gap between AI progress and enterprise value



**AI progress is outpacing enterprise readiness**

# Talent demand is pivoting from legacy roles to high-growth AI skills

## Fastest declining IT jobs



Front-End Web Developers



QA Testers



IT Support Specialist



Blockchain Developers

**92 Mn** Traditional jobs to be displaced

## New/upcoming IT jobs



Data Annotator



AI Engineer



AI Forensic Analyst



Forward Deployed Engineers



AI leads

**170 Mn** New jobs to be created

# Greenfield AI development is easier than brownfield

## The greenfield-brownfield productivity gap

### New build environments

- Clean structure and consistent patterns
- Real-time data availability
- Structured environments
- Probabilistic

#### Task level

**15-50%** productivity

### Legacy environments

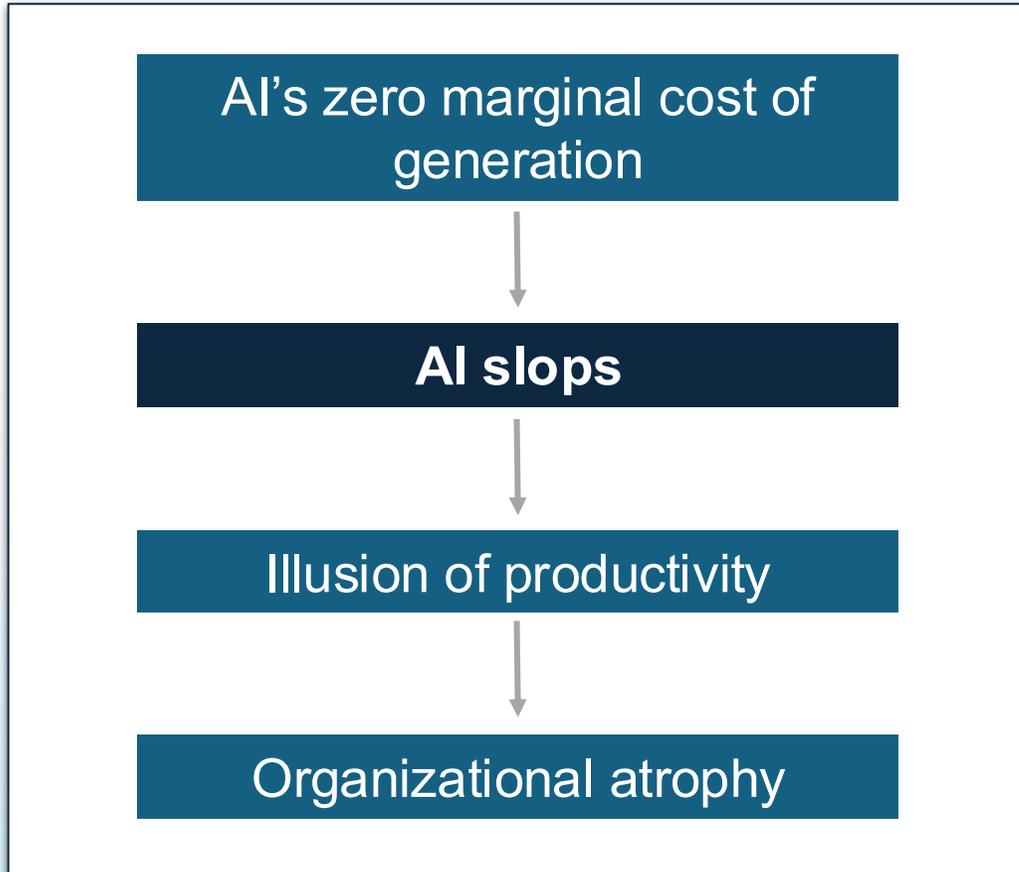
- Technical debt
- Data silos
- Undocumented dependencies
- Brownfield = high overhead + rework
- Deterministic

#### Business function level

Only **1%** fully scaled to AI

**Organizational productivity is different from task level productivity**

# AI implementation requires laser focus



**Structure AI usage guidelines**

**Set clear quality gates for AI content**

**Maintain explainability & traceability**

**Establish AI value capture instead of usage**

**Empower high skilled workforce**

**AI investments are meaningful only if they lead to major productivity gains**

# What still matters



**First Principles thinking**



**Understanding enterprise context**



**Agnostic design**



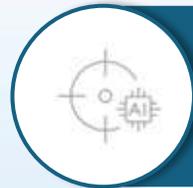
**Getting the house in order**



**Leadership in effective change**



**Strong collaboration**



**Intense focus on productivity**



**Engineering bent of mind**

# Thank You

